

#BEFORETOMATOJUICE #BEFORETOMATOJUICE #BEFORETOMATOJUICE #BEFORETOMATOJUICE #BEFORETOMATOJUICE



Agenda



The conditions

- The Pop-Up concept
- GRID the modular shopfitting system The marketplaces & our Pop-Up shops

The perfect location for landing sales success.

International, lively, always on the move - a place where the world is coming together. Where visitors with purchasing power from all over the world arrive and depart daily, where innovative products and ideas are presented exclusively, where 26,000 sqm of high-quality shop space await you and where 11,000 sqm of dining experience ensure the perfect ambiance, is the place to be for your brand.

Welcome on board. Welcome to Frankfurt Airport.







The Pop-Up concept

More flexibility for your business.

Our Pop-Up concept includes fully equipped retail spaces at Frankfurt Airport that are available for your temporary Pop-Up staging. All retail spaces are located in established marketplaces. To enhance your staging even further, there is a media package right on top. A flexible rental concept tailored to your needs.

We will give you a tailwind!



5 good reasons why your business should should land at the airport.

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Ready to move in

Flexible rental of converted shop areas. We have already taken care of acquiring construction and fire safety approvals for you.



Modular shop fitting

Exclusively for your individual staging.



Never miss anyone

Attractive media package to increase your reach.



No long-term binding

Contract period 6 months.

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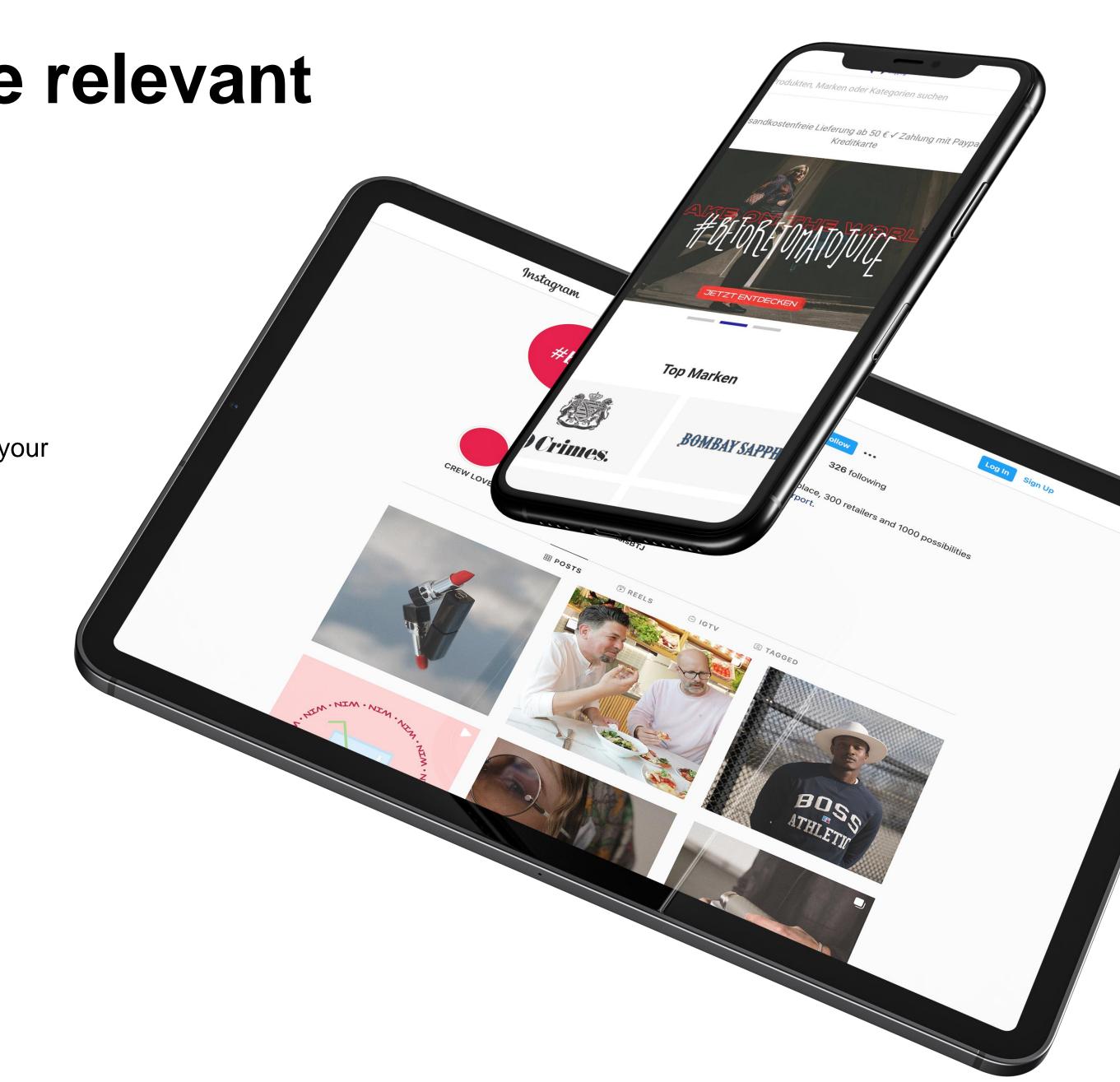
Perfect location

Passenger structures suiting your target group.

This is how you land in the relevant set of your target group.

For even more reach, we pull out all the communicative stops and support your staging online and offline via our channels.

Offline integration into our stationary campaigns Online digital presence on our website, Instagram channel #beforetomatojuice & WeChat



For those who want a little more.

Media Frankfurt will put together a media package tailored to your needs at exclusive conditions for pop-up partners. Find out more about the Media Frankfurt offer: <u>https://www.media-frankfurt.de/en/</u>



CARID the modular shopfitting system



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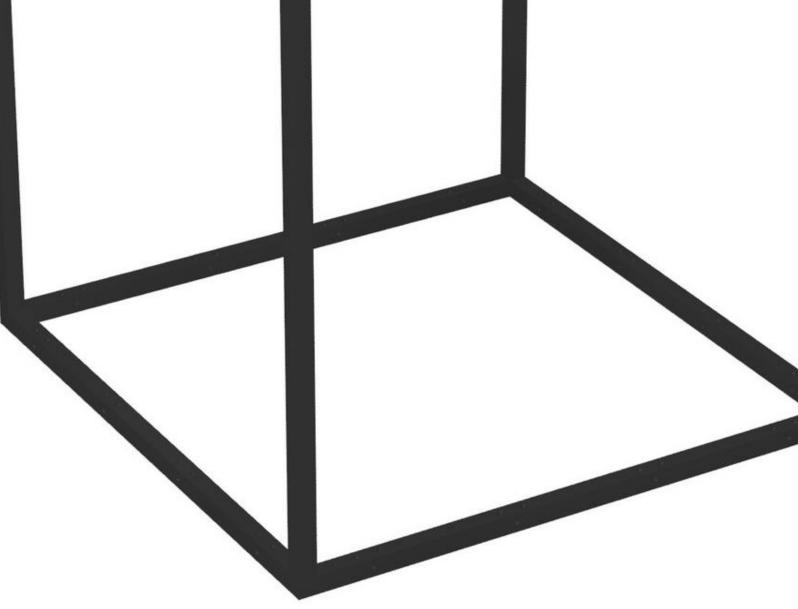
Business modules for all business models

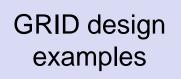
System with brains: GRID. The modular shopfitting system.

To make your staging as flexible as possible, Gridstudio GmbH and Fraport have teamed up. GRID is a modular interior system that meets all challenges in retail. It combines functionality and elegance with a timeless design and thus offers your products a stage without outstripping them.

A GRID module measures 40 x 40 x 40 cm and consists of

a 1.2 cm fibreglass-reinforced nylon frame. Any interior design is possible: GRID is suitable as a room divider, shelving system, counter, display, seating, storage unit or art installation. Each GRID module can be combined with one or more GRID modules and other GRID components. Find out more about Gridstudio: <u>https://gridstudio.de/</u>





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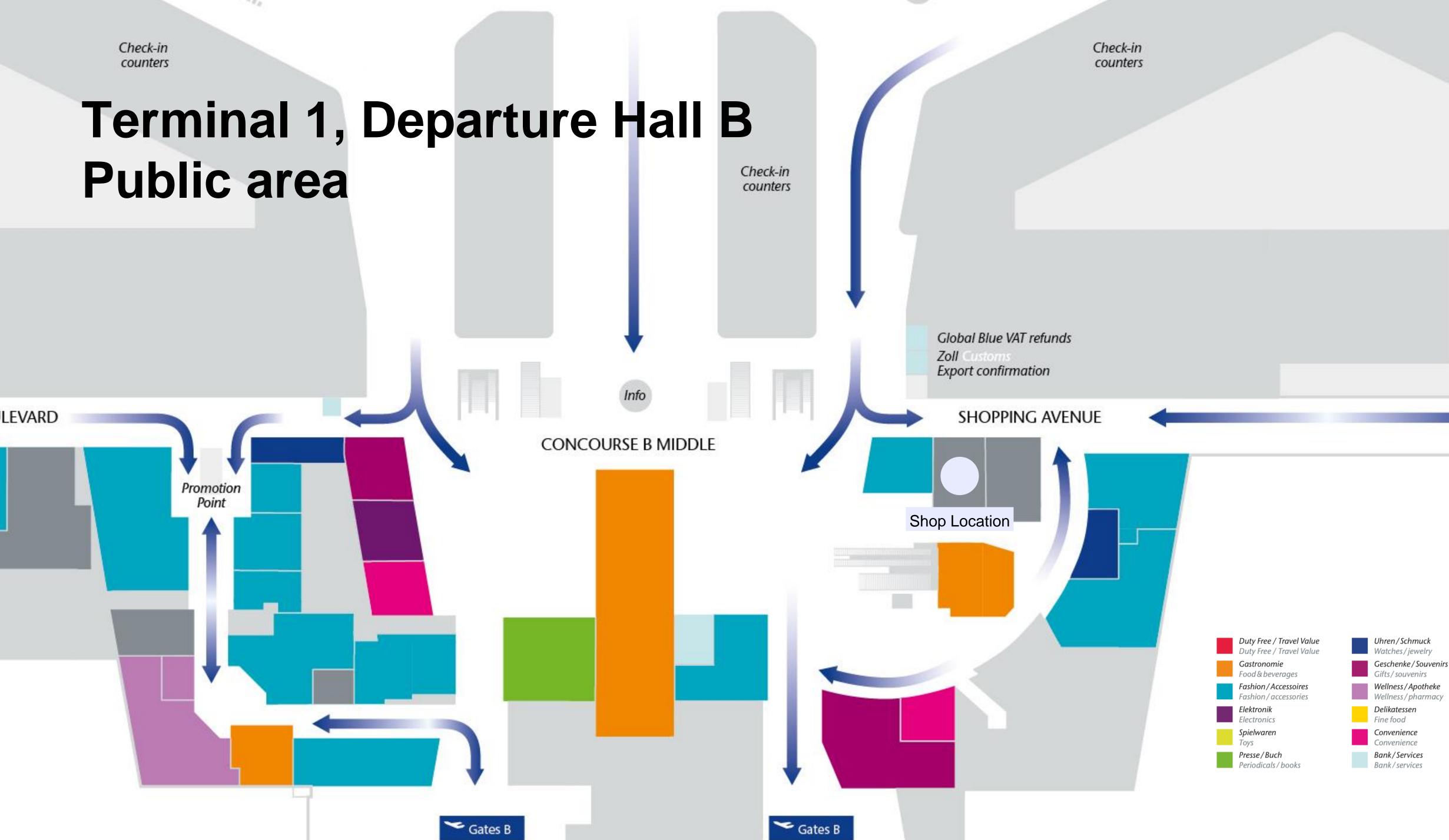


The marketplaces & our Pop-Up shops





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In best company. High level of attraction. Welcome to landside.

- All passengers who begin their journey at the airport in Terminal 1 are strolling along the landside. Around 30 million in 2019.
- In addition, airport employees and visitors without a flight ticket shop here.*
- Shopping from Monday to Sunday.
- Turnover potential € 10.000 / sqm / year (2019)

* 2019: 81,000 airport employees and approx. 100,000 visitors

Passengers 2019 Germany, USA, Spain, Italy, Great Britain, Turkey, Austria, Greece and China.

Passengers 2020 Germany, Spain, Turkey, USA, Greece, Italy, Portugal, Great Britain, Austria and Ver. Arab. Emirates.

USA, Spain, Turkey, Greece, Germany, Italy, Portugal, UK, Austria, Poland and Ver. Arab. Emirates.

Top 10 destinations 2019 - 2021

Passengers 2021













In the right place at the right time place. In our Non-Schengen area. Welcome to Airside.

- Around 8 million passengers* stroll through the luxury marketplace every year
- The international clientele with strong purchasing power shows its high willingness to shop here
- Enough time for a shopping tour: the average connecting time is 2.26 hrs.
- Turnover potential € 40.000 45.000 / sqm / year (2019)

Passengers 2019 Great Britain, Canada, Turkey, China, USA, Thailand, Russia, Mexico, Singapore, Croatia.

Turkey, Canada, Great Britain, Egypt, Ver. Arab. Emirates, Dom. Rep., Croatia, Mexico, Brazil, Qatar.

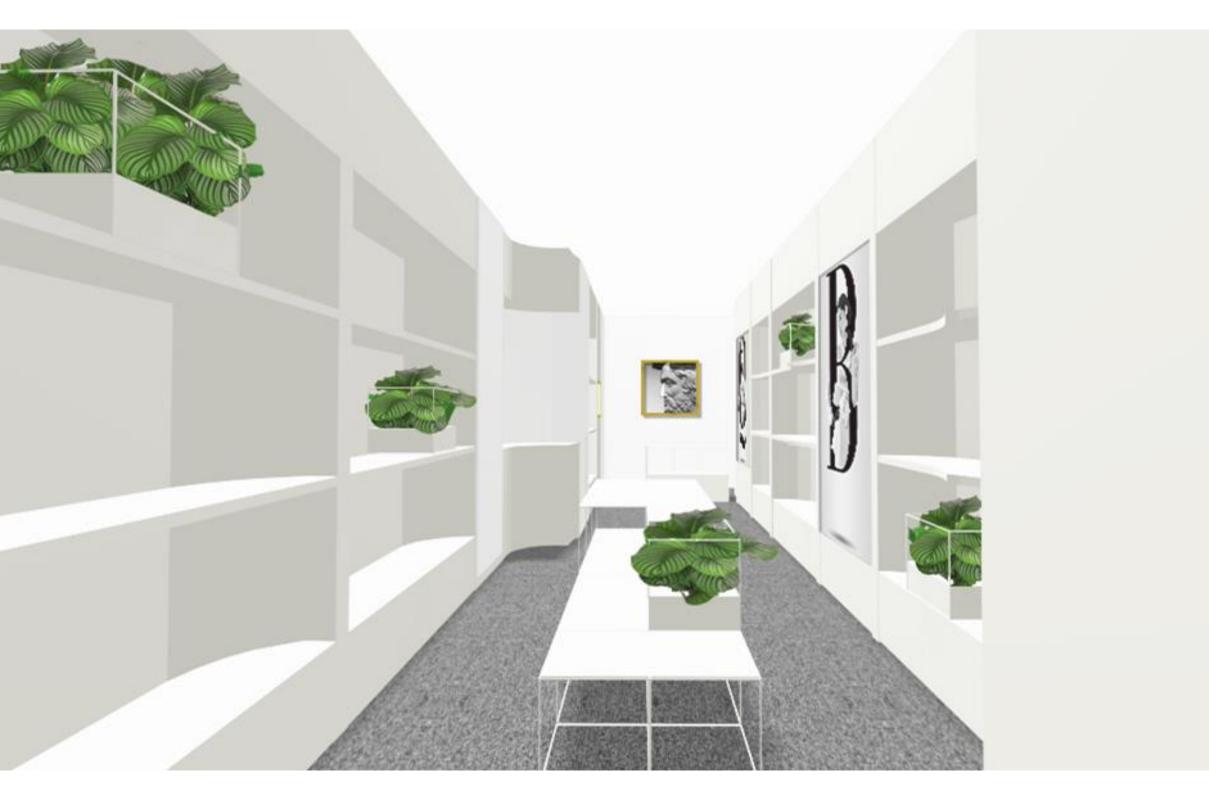
* 2019

Top 10 destinations 2019 - 2021

Passengers 2020

Turkey, Great Britain, Canada, Ver. Arab. Emirates, Egypt, China, Croatia, Mexico, USA, India.

Passengers 2021



34 sqm + 8 sqm stock











The conditions

The conditions.

Both of us benefit the most when your sales are high. That's why we agree on a turnover-based rent and secure it with a monthly minimum rent. The amount of turnover and minimum rent depends on the turnover potential and your business model and will be offered to us as part of your bid submission.

The minimum rent includes:

- \checkmark Using the GRID shopfitting system
- \checkmark Setting-up and dismantling the GRID-modules including consultation
- \checkmark Additional costs like electricity, water etc.
- √ WLAN usage
- \checkmark Break room for your staff (if available)
- \checkmark Cleaning two times a week & final cleaning





Your contacts

Fraport AG Retail & Properties Key Account Management Retail 60547 Frankfurt am Main

Birgit Hotzel Key Account Manager Retail <u>b.hotzel@fraport.de</u>

Verena König Head of Key Account Management Retail v.koenig@fraport.de Media Frankfurt GmbH Airport Advertising Unterschweinstiege 2-14 60549 Frankfurt

Stephan Sutor Key Account Manager | Lifestyle and Luxury Brands, Holiday, Food & Beverage <u>sutor@media-frankfurt.de</u>

Gridstudio GmbH

Sales GRID system Hoheluftchaussee 139 20253 Hamburg

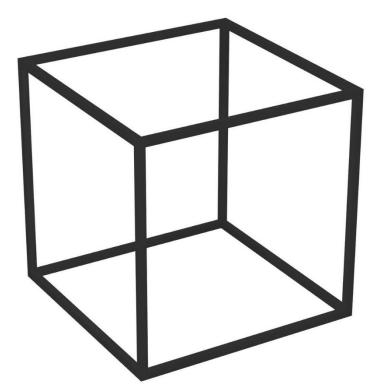
Attachments

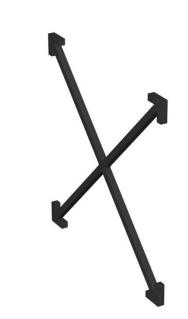




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Business modules for all business models

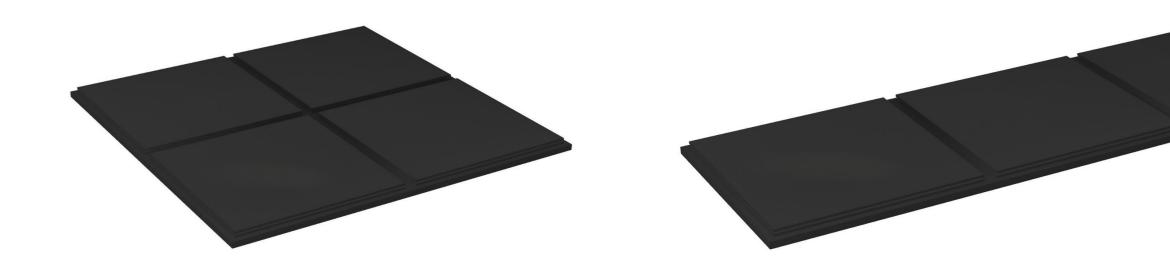


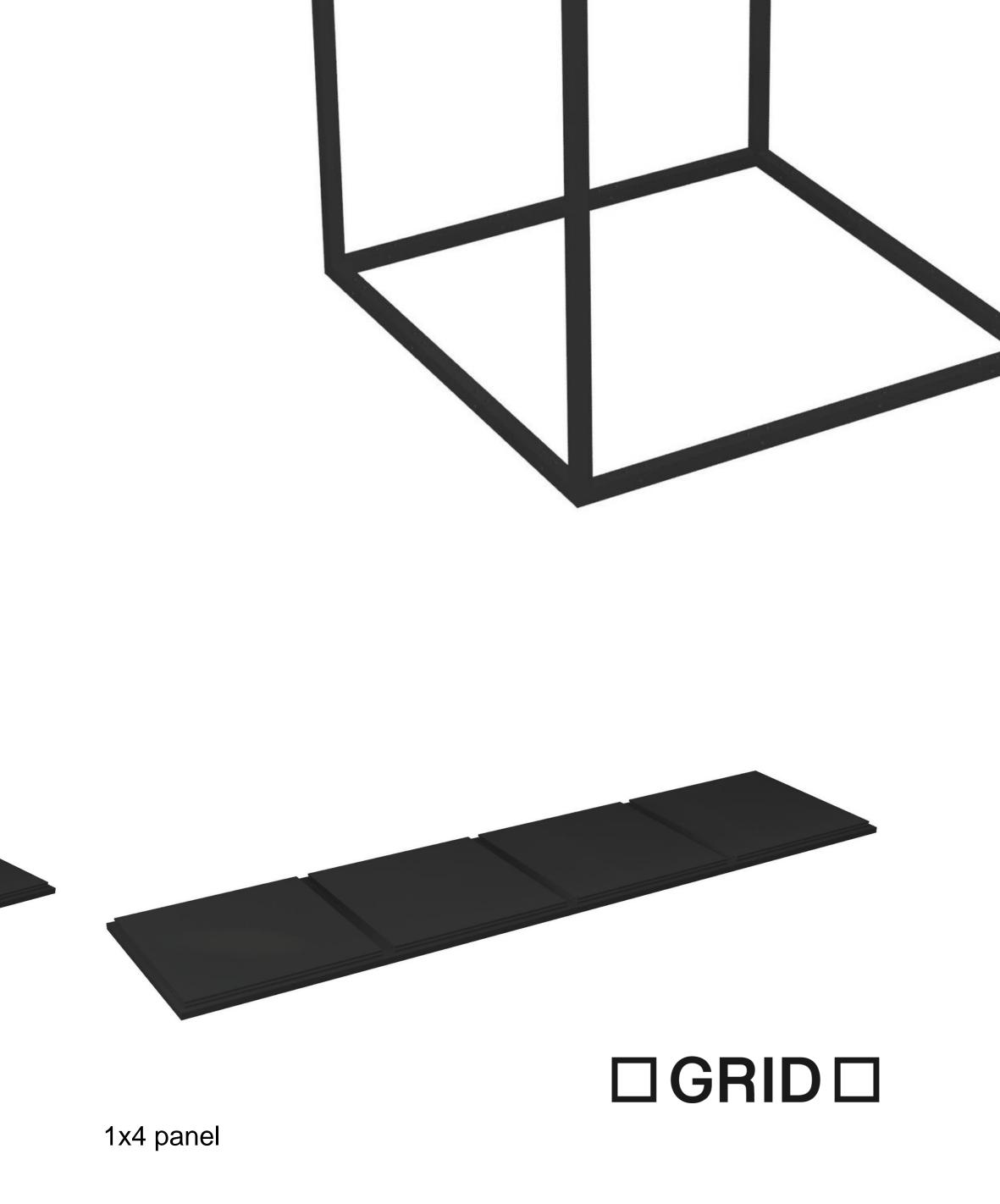




Basic module 40x40x40 cm Cross brace

Shelf bottom/ceiling/side











Business modules for all business models



Magazine shelf



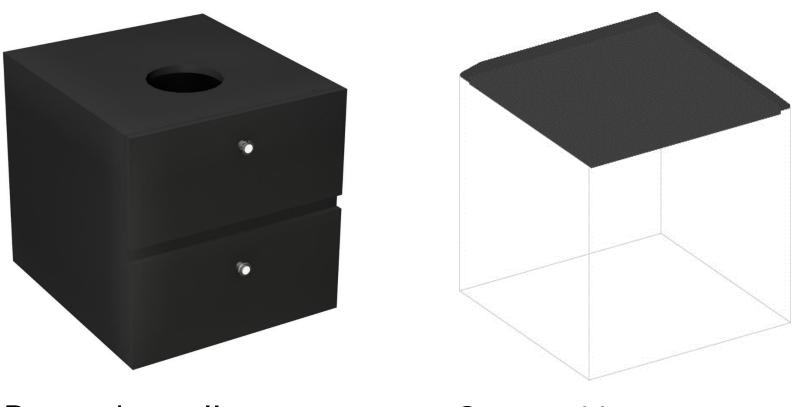
Plant box



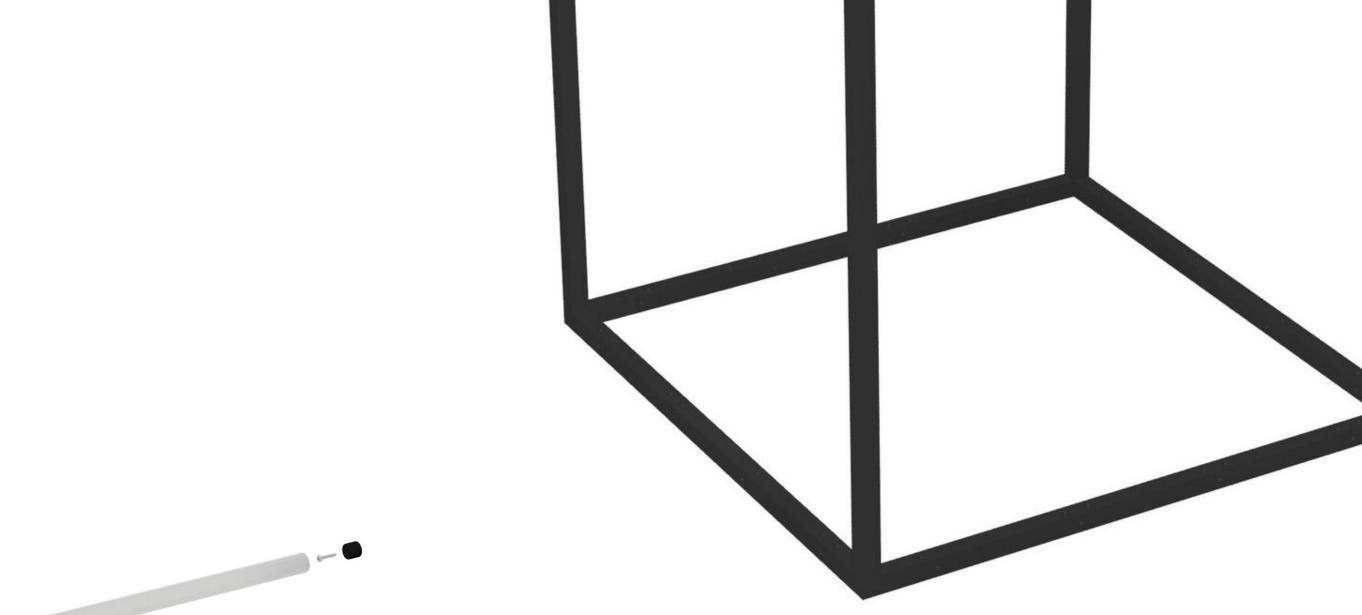
Cupboard insert



Drawer insert I



Drawer insert II



Hanging rail 80 cm

Seat cushion